

**DIRECTORATE OF DISTANCE EDUCATION
NALSAR UNIVERSITY OF LAW, HYDERABAD**

M.A. (AVIATION LAW & AIR TRANSPORT MANAGEMENT)

Academic Year: 2025-2026

**First Semester Repeat Examination – Online Proctored Examination
(December, 2025)**

1.1.3. Principles of Management

Duration of the Examination: 2 ½ hours

Total Marks : 70 marks

INSTRUCTIONS TO CANDIDATES

- a) Read the instructions carefully and adhere to the same.
- b) Please mention your Name, DDE ID No., date of the exam, name of the programme, name of the subject, total number of pages on the first page and write the page numbers in sequence on each sheet before upload.
- c) The questions to be interpreted as given and no clarification can be sought.
- d) Clearly indicate the question numbers while answering them. Answers without question numbers / wrong question numbers will not be evaluated.
- e) Write the answers clearly and neatly. Answers in illegible handwriting will not be taken into consideration.
- f) Candidates need to check the scanned and pdf converted file before uploading, whether all pages are scanned properly and the same is in sequence and clearly visible.
- g) Candidates are prohibited to use phones or any other electronic devices, books, material etc. during the Examination.
- h) Copying from any source including from other students is strictly prohibited. Plagiarism is considered as a serious academic mis-conduct and the University will take action as it deems fit.

Section – A

Answer FIVE questions out of SEVEN questions and each question carries 10 marks. (5 x 10 marks = 50 marks)

- 1. Evaluate how managerial actions extend beyond achieving organizational objectives and also contribute to broader social outcomes.
- 2. Discuss how planning, organizing, leading and controlling (POLC) collectively shape organizational effectiveness. Explain with a scenario where poor coordination among these functions leads to operational inefficiencies.

3. Discuss how the balance among authority, responsibility, and delegation supports smooth organizational functioning.
4. Explain the relevance of systems thinking in modern management. Illustrate how interdependency between departments affects decision-making in large organizations.
5. Analyse how the behaviour of groups influences team effectiveness. Suggest approaches that managers can adopt to build healthier and more collaborative group environments.
6. Discuss the role of motivation theories (Maslow, Herzberg, McClelland) in designing effective employee engagement strategies. Compare how these theories apply differently to blue-collar and white-collar employees.
7. Define leadership and outline various leadership styles. How can effective leadership practices enhance workforce performance in the aviation industry?

Section – B

Answer FOUR questions out of SIX questions and each question carries 05 marks. (4 x 5 marks = 20 marks)

8. Write a short note on the core principles of Total Quality Management (TQM).
9. Write a short note on line, staff and functional authority.
10. Write a short note on the concept of bounded rationality in decision-making.
11. Write a short note on the key steps involved in implementing organizational change?
12. Write a short note on span of control?
13. Write a short note on non-financial controls and present two examples that are particularly useful for organizations in the aviation.